

Why Don't Sheep Shrink?

After an enjoyable cocktail hour highlighted by the serving of select hors d'oeuvres and several fine vintages, this question was just one of the several "ponderables" that the Fellowship Chairman, Berny Aronson, used to warm up the audience at the start of the 87th Induction Luncheon Meeting of SACI on March 28th.

The luncheon guests were also asked "why does the sun lighten our hair, but darken our skin?", or "why haven't we ever seen the headline 'Psychic Wins State Lottery?', or "why is lemon juice made with artificial flavors but dishwashing liquids are made with real lemons?" And the final "why is the time of day with the slowest traffic called the 'rush hour'?"

As part of the welcoming comments, the following Past Presidents of SACI who were in attendance were formally recognized: Jeffrey Arway; Erich Bodnar; Tom Smith; Patrick Vazquez, Joe Gladis and Keith Terraneo.

Frank Wuertz, outgoing SACI President, also welcomed SACI's guests and members, and took brief reports from the various Committee Chairs. These included:

The Activities Committee, Joyce Pisani, who spoke about the annual Holiday Party to be held on Dec. 16th at the Highlawn Pavilion and the upcoming Night at the Races, at the Meadowlands racetrack on April 24th.

The Golf Committee report by Keith Terraneo

included the two upcoming SACI Golf Outings on May 20th at Great Gorge CC and on July 22nd at Farmstead.

Gerald Betz, Chair of the Scholarship Committee introduced this years SACI Scholarship winner, Miss Julia Crimi, daughter of Mr. & Mrs. Peter Crimi, from Vigon International, Inc.

Julia, a young lady of few words, thanked our organization for her cash award.

After an enjoyable lunch, punctuated by the sales of the 50:50 raffle tickets, Frank Wuertz introduced Regina Hoy, the new SACI president. Regina graciously accepted her gavel of leadership and addressed the assembled guests. As her first act as President, Regina pre-

sented several SACI members with their service pins. These included Thomas Balsamides (10 years); Tom Burke and Regina Hoy (15 years), and Walt Albee

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(30 years). Our apologies to anyone who received a pin in person and was not mentioned. Members who were not present but who were eligible for service pins will receive them in the mail.

The meeting was concluded and members and guests enjoyed a coffee and desert bar where they had a chance to continue mingling and networking.

The SACI Scholarship Fund is supported by the proceeds from this raffle.

A Board meeting followed the luncheon. Special thanks are extended to Stuart Smith and his staff at Preferred Management, Inc. for their assistance and co-operation in preparing the mailings, badges and collection of payments for this luncheon.

SACI Scholarship Committee

This year the SACI Scholarship Committee received 11 applications for our \$2,000 scholarship.

We wish to congratulate Julia Crimi from Hackettstown, NJ for receiving this year's award. Julia is the youngest of Peter and Maria Crimi's four children. Peter is employed as a chemist at Vigon

International Inc. Julia exemplified the best all around mix of scholarship, leadership, school activities and community service upon which our scholarship is based. She has played soccer most of her life and was the Hackettstown High School team Captain for the 2007 season.

Julia is also the President of the

Math Honor Society, Vice-President of the Spanish Honor Society, Vice-President of the National Honor Society, and Editor-in-Chief of the yearbook. She has recently been named an Academic All-Star by the Express Times/Layfette College. When not busy with one of her many activities, a good game of Scrabble

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THE SALES ASSOCIATION
OF THE
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In Memoriam

With deep sorrow the family of Lou Frischling must inform you that Lou passed away on Sunday morning December 9, 2007.

We, Lou's family, mourn the loss of a husband, father and grandfather. The Lipo family mourns the loss of our co-founder and business leader for over 45 years. Lou loved the Cosmetic and Personal Care industries and thrived on its dynamic business environment and the many personal relationships he found in business. He was also deeply proud of Lipo's success at meeting those challenges and treasured the many professional friendships that he enjoyed with countless partners and colleagues

throughout the world.

Embracing change and seizing challenges as opportunities were hallmarks of Lou's personal style and these are some of the leadership gifts he's given us all. Lipo Chemicals was inseparable from Lou's life for over 45 years. His vision and life's work are a legacy for us all and the Lipo organization will always be a reflection of his creativity, passion, and commitment to the business and people he loved and respected. In Lou's memory contributions may be made to the Multiple Myeloma Research Foundation. www.multiplemyeloma.org.

The Frischling Family

SACI Scholarship Committee

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is the way she likes to relax and unwind. Julia has applied to Cornell, Rutgers, University of Chicago and American

University where she plans to pursue a science or math major. We hope she is accepted to the school of her choice and wish her well in her future plans.

SACI News

Napp Technologies, LLC hires new Personal Care Sales Person.

Napp Technologies, LLC in Hackensack, NJ is pleased to announce that Drew Stern joined the company on January 2, as the new National Sales Manager.

Drew brings with him 25 years varied experience in the Cosmetic, Pharmaceutical, and Flavor & Fragrance industries.

Drew is happily married with 2 kids that keep him busy off the job. He is also an avid NY Giant football fan. In his spare time Drew teaches boxing to under privileged kids in central New Jersey. Stop by and say hello at the next SACI function.

Chris Burger Joins ALZO

Chris has recently moved to a position of Account Manager at ALZO International

with a territory in the Northeast. ALZO International, based in Sayreville, NJ is a major supplier of esters, emollients and specialty materials to the cosmetic industry. This recent move, in December of 2007, follows almost 12 years at JFC Technologies/ Jame Fine Chemicals, where Chris started as a process engineer in 1996. Chris moved from process engineering to Manager of Business Development in 2000, before being eventually promoted to Director of Business Development in 2005. Chris is proud to serve on the Board of Directors of SACI.

Chris has a Bachelor of Science in Chemical Engineering from the New Jersey Institute of Technology (1995) and a Masters of Business Administration from Rutgers University (2006).

SACI Holiday Party

The SACI Holiday Party was held this year at the Highlawn Pavilion on December 3. It was our most successful party in years with a guest list of 193 people. Our heartfelt thanks go out to all who celebrated with us. Once again, the weather cooperated and the evening was crystal clear for all to see the spectacular views of the New York City skyline.

The cocktail hour was a crowd pleaser with it's many carving stations, raw bar, cheese station, hot and cold buffet, and passed around hors d'oeuvres. During the cocktail hour we enjoyed the live holiday music provided by Mark Clemente on the Saxophone and Steve Rowan on the Bass and Artie Miller was our roving Magician.

Dinner again proved to be the piesta resistance. The food was scrumptious and there were 5 courses to get through! We were once again entertained by the comedic skills of John Pizzi (& Company) as well as the musical genius of Johnny G.

Never to disappoint, SACI once

again had wonderful door prizes including 4 televisions, 2 iPods, 2 portable DVD players, 2 digital video cameras, a Magellan GPS system and an addition mp3 player. And also never to

disappoint, are our faithful friends who generously donate to list of gifts; Devils tickets, spa gift baskets, Nets tickets, wine baskets/and so much more!!!

Many thanks go out to the people behind the scenes (They know who they are) I appreciate their help immensely. There are some people, however, that I would like to recognize. Many thanks to Tom Smith and his wife Denise for purchasing the gifts on the day after Thanksgiving at tremendous values! Many thanks to Jim Stowe and Ruger Chemical for taking 3 tables and the many companies that took full tables. We look forward to seeing you again next

year and making that party even more of a success!

Once again, the weather cooperated and the evening was crystal clear for all to see the spectacular views of the New York City skyline.

We have already begun to prepare for next year's party, which will be held at the Highlawn Pavilion on Tuesday December 16, 2008. Please mark your calendars for that date and plan to join us for a wonderful party. Remember to book early for table seats along the window that will be on a first come first served basis.

Many, many thanks to all of fabulous members and their guests for always making this party a success!

Joyce Pisani

March luncheon photos



THE SALES ASSOCIATION OF THE CHEMICAL INDUSTRY INC.
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SLANTS



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Calendar

2008 Industry Events Calendar

Month	SACI	WFFC	DCAT	SOCMA
2008 Events				
May 20, 2008	Golf Outing Great Gorge Country C/Crys.Springs Mc Afee, NJ 07428			
July 22, 2008	Golf Outing Farmstead Country Club Lafayette, NJ			
December 16, 2008	Holiday Party Highlawn Pavilion West Orange, NJ			